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ADM Capital sells Brikston Construction Solutions to Wienerberger AG

ADM Capital, a leading international private equity fund with 20 years of experience in emerging markets, acquired a 98% stake in Brikston Construction Solutions SA (Brikston) in July 2014 and has agreed to sell its full shareholding to Wienerberger AG of Austria. ADM Capital invested in Brikston through its flagship CEECAT Recovery Fund launched in 2011. This represents another in a series of recent successful exits for the CEECAT Recovery Fund, helping pave the way for the team to launch its follow-on CCL CEECAT Fund II in early 2018.

Established in 1967 as a state entity and privatized in 1994, Brikston is a leading brick producer in Romania. Brikston serves the Romanian construction industry with a wide product portfolio consisting of hollow bricks, full bricks, façade and decorative products in various colors and dimensions. Headquartered in Iasi, the Company generated sales of around €16 million in 2016 with its large distribution network targeting most of Romania as well as exports to Republic of Moldova and Ukraine.

ADM Capital acquired Brikston in July 2014 and has improved operating profit by more than 60% during its three years of ownership. Anthony Stalker, Partner of ADM Capital, commented that “this transaction marks a milestone in the growth of ADM Capital’s European business showing our proven ability to execute sound investments, achieve strong valuation growth and realise exits in the Balkan region leaving behind a stronger and healthier business after our investment. We are particularly pleased at the prospect of Wienerberger’s acquisition taking on the baton of further growth for Brikston’s management and staff as it continues its success in the Romanian market.”

The completion of the transaction is subject to approval by the competition authority; pending such approval, the two companies will continue to conduct their businesses separately. It has been agreed not to disclose the purchase price.

ADM Capital Group

Founded in 1998, ADM Capital has over 20 years of experience in investing in Emerging Markets across 20 countries. With over 50 people in local offices including Almaty, Istanbul, London, Moscow, Kiev, and Hong Kong, ADM Capital’s assets under management are now over US\$1.3 billion. ADM Capital’s Emerging European business is operated under the CCL Capital umbrella. CCL Capital is in the process of launching two new funds in the Balkan and Turkey regions, being CCL CEECAT Fund II and CCL SEE-Turkey SME Lending Facility.

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